**IMMPEX**

Impact of Meat and Milk Product Exports on Developing Countries

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### Introduction

**Media quotations**

“When large quantities of milk powder from the EU are sent to West Africa, our local milk producers have to shoulder the burden”

(Boyrar Diaw, president of the Senegalese dairy association FENAFILS, Politico, 2018)

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“Within a few decades, imported chicken parts have become cheaper than locally produced chickens … with grave consequences for local farmers … in Ghana”

(Deutsche Welle, 2016)

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### Production – Trade – Consumption

**Fig. 1:** Poultry Trade Flows

Between Germany and Ghana/Benin with Netherlands as the Consignment Country in 2017

- Direct imports from Germany are low.
- Most trade flows from Germany go through the Netherlands.

**Fig. 2:** Poultry Trade, Production and Consumption in Ghana (1,000 t)

- Strong increase in domestic consumption and imports.
- Since 2014, additional imports come mainly from the EU.

Source: UN Comtrade, FAOSTAT. Projection is based on USDA estimation.

**Research questions**

- What is the extent and significance of meat and dairy imports in Africa? How are trade flows organized?
- How are the farm production systems structured in Ghana and Senegal and how do they compete in an international context?
- How are the product flows of domestic and imported products within the value chains arranged?
- What knowledge, attitudes, expectations and preferences do consumers in Ghana and Senegal have with regard to domestic and imported products?
- What trade and agricultural policy measures exist and what effects would modified political framework conditions have?